
THERAPEUTIC RIDING, INC.

FINANCIAL STATEMENTS

For the years ended December 31, 2016 and 2015

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INDEPENDENT ACCOUNTANT'S REVIEW REPORT

To the Board of Directors of
Therapeutic Riding, Inc.

We have reviewed the accompanying financial statements of Therapeutic Riding, Inc. (a nonprofit corporation), which comprise the statement of financial position as of December 31, 2016, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion. The financial statements of Therapeutic Riding, Inc. as of December 31, 2015, were reviewed by other accountants whose report dated May 27, 2016, stated that based on their procedures, they are not aware of any material modifications that should be made to the financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the 2016 financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Respectfully,

Bennett & Associates, CPAs PLLC

Ann Arbor, Michigan
August 21, 2017

THERAPEUTIC RIDING, INC.
STATEMENTS OF FINANCIAL POSITION
December 31,

| | 2016 | 2015 |
|---|---------------------|---------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 196,849 | \$ 295,251 |
| Pledges receivable | - | 1,000 |
| Other assets | 257 | 389 |
| Operating investments | 235,763 | 183,064 |
| Restricted cash | 76,989 | 115,077 |
| Investments held for endowment purposes | 70,263 | 67,950 |
| Property and equipment, net of accumulated depreciation | 2,212,931 | 2,231,442 |
| TOTAL ASSETS | \$ 2,793,052 | \$ 2,894,173 |
| LIABILITIES AND NET ASSETS | | |
| LIABILITIES | | |
| Accounts payable | \$ 9,751 | \$ 2,654 |
| Accrued liabilities | 23,465 | 17,830 |
| Deferred revenue | 2,268 | 350 |
| TOTAL LIABILITIES | 35,484 | 20,834 |
| NET ASSETS | | |
| Unrestricted | | |
| Property and equipment | 2,212,931 | 2,231,442 |
| Capital needs | 163,350 | 163,350 |
| Operations | 106,900 | 106,900 |
| Undesignated | 117,843 | 175,475 |
| Total unrestricted net assets | 2,601,024 | 2,677,167 |
| Temporarily restricted | 99,544 | 139,172 |
| Permanently restricted | 57,000 | 57,000 |
| TOTAL NET ASSETS | 2,757,568 | 2,873,339 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 2,793,052 | \$ 2,894,173 |

THERAPEUTIC RIDING, INC.
STATEMENTS OF ACTIVITIES
For the years ended December 31,

| | 2016 | 2015 |
|---|--------------|--------------|
| SUPPORT, REVENUE, AND GAINS | | |
| SUPPORT | | |
| Contributions | \$ 203,870 | \$ 231,013 |
| Special events, net of expenses of \$28,968 and \$26,769, respectively | 54,228 | 51,691 |
| In-kind donations and services | 7,107 | 10,306 |
| Net assets released from restrictions | 42,725 | 2,562 |
| TOTAL SUPPORT | 307,930 | 295,572 |
| REVENUE AND GAINS | | |
| Class fees | 66,340 | 70,770 |
| Less: Financial aid | (4,660) | (2,375) |
| Net class fees | 61,680 | 68,395 |
| Sale of tack and merchandise, net of cost of goods sold of \$697 and \$2,576, respectively | 892 | 1,389 |
| Investment return | 1,701 | 678 |
| Miscellaneous revenue | 5,212 | 7,894 |
| TOTAL REVENUE AND GAINS | 69,485 | 78,356 |
| TOTAL SUPPORT, REVENUE, AND GAINS | 377,415 | 373,928 |
| EXPENSES AND LOSSES | | |
| EXPENSES | | |
| Program Services | 318,845 | 302,749 |
| Supporting Services | | |
| Management and general | 72,141 | 36,889 |
| Fundraising | 62,572 | 37,819 |
| TOTAL EXPENSES | 453,558 | 377,457 |
| Loss on disposal of fixed assets | - | 263 |
| TOTAL EXPENSES AND LOSSES | 453,558 | 377,720 |
| CHANGE IN UNRESTRICTED NET ASSETS | (76,143) | (3,792) |
| TEMPORARILY RESTRICTED NET ASSETS | | |
| Contributions | 700 | 15,278 |
| Investment return | 2,397 | 1,030 |
| Net assets released from restrictions | (42,725) | (2,562) |
| CHANGE IN TEMPORARILY RESTRICTED NET ASSETS | (39,628) | 13,746 |
| CHANGE IN NET ASSETS | (115,771) | 9,954 |
| NET ASSETS AT BEGINNING OF YEAR | 2,873,339 | 2,863,385 |
| NET ASSETS AT END OF YEAR | \$ 2,757,568 | \$ 2,873,339 |

THERAPEUTIC RIDING, INC.
STATEMENT OF FUNCTIONAL EXPENSES
For the year ended December 31,

| | Program Services | Supporting Services | | Total 2016 |
|--|---------------------|---------------------------|------------------|-------------------|
| | | Management and General | Fund- Raising | |
| Employee Compensation | | | | |
| Salaries and wages | \$ 134,318 | \$ 48,488 | \$ 42,729 | \$ 225,535 |
| Payroll taxes | 14,537 | 5,248 | 4,625 | 24,410 |
| | <u>148,855</u> | <u>53,736</u> | <u>47,354</u> | <u>249,945</u> |
| Other Expenses | | | | |
| Accounting fees | - | 7,344 | - | 7,344 |
| Other fees for services | 9,358 | - | - | 9,358 |
| Advertising and promotion | 2,747 | - | - | 2,747 |
| Office expenses | 6,273 | 2,211 | 167 | 8,651 |
| Occupancy | 14,996 | 789 | - | 15,785 |
| Insurance | 15,623 | 1,709 | 1,199 | 18,531 |
| Special events | - | - | 28,968 | 28,968 |
| All other | | | | - |
| Supplies and care for horses | 33,811 | - | - | 33,811 |
| Repairs and maintenance | 7,741 | - | - | 7,741 |
| Other fundraising costs | - | - | 13,852 | 13,852 |
| Miscellaneous | 3,678 | 2,364 | - | 6,042 |
| Total expenses before depreciation | <u>243,082</u> | <u>68,153</u> | <u>91,540</u> | <u>402,775</u> |
| Depreciation | <u>75,763</u> | <u>3,988</u> | <u>-</u> | <u>79,751</u> |
| Total expenses | <u>318,845</u> | <u>72,141</u> | <u>91,540</u> | <u>482,526</u> |
| Less expenses included with revenues on the statement of activities | <u>-</u> | <u>-</u> | <u>(28,968)</u> | <u>(28,968)</u> |
| Total expenses shown on the statement of activities | <u>\$ 318,845</u> | <u>\$ 72,141</u> | <u>\$ 62,572</u> | <u>\$ 453,558</u> |

THERAPEUTIC RIDING, INC.
STATEMENT OF FUNCTIONAL EXPENSES
For the year ended December 31,

| | Program Services | Supporting Services | | Total 2015 |
|--|---------------------|---------------------------|------------------|-------------------|
| | | Management and General | Fund- Raising | |
| Employee Compensation | | | | |
| Salaries and wages | \$ 135,944 | \$ 18,790 | \$ 26,333 | \$ 181,067 |
| Payroll taxes and other benefits | 8,460 | 468 | 1,793 | 10,721 |
| | <u>144,404</u> | <u>19,258</u> | <u>28,126</u> | <u>191,788</u> |
| Other Expenses | | | | |
| Special Events | 8,427 | - | 18,342 | 26,769 |
| Supplies for horses | 26,438 | - | - | 26,438 |
| Insurance | 13,058 | 974 | 2,479 | 16,511 |
| Utilities | 13,752 | 440 | - | 14,192 |
| Professional fees | 6,807 | 7,316 | - | 14,123 |
| Repairs and maintenance | 12,078 | - | - | 12,078 |
| Supplies - other | 3,786 | 3,357 | - | 7,143 |
| Other fundraising costs | - | - | 6,793 | 6,793 |
| Miscellaneous | 5,063 | 596 | 298 | 5,957 |
| Bad debt expense | 5,000 | - | - | 5,000 |
| Newsletter | 2,714 | - | - | 2,714 |
| Telephone | 2,083 | 245 | 123 | 2,451 |
| Dues and subscriptions | 900 | - | - | 900 |
| Postage and printing | | 1,196 | - | 1,196 |
| Travel and milaege | 42 | - | - | 42 |
| Total expenses before depreciation | <u>244,552</u> | <u>33,382</u> | <u>56,161</u> | <u>334,095</u> |
| Depreciation | <u>66,624</u> | <u>3,507</u> | <u>-</u> | <u>70,131</u> |
| Total expenses | 311,176 | 36,889 | 56,161 | 404,226 |
| Less expenses included with revenues on the statement of activities | <u>(8,427)</u> | <u>-</u> | <u>(18,342)</u> | <u>(26,769)</u> |
| Total expenses shown on the statement of activities | <u>\$ 302,749</u> | <u>\$ 36,889</u> | <u>\$ 37,819</u> | <u>\$ 377,457</u> |

THERAPEUTIC RIDING, INC.
STATEMENTS OF CASH FLOWS
For the years ended December 31,

| | 2016 | 2015 |
|---|--------------|------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Change in net assets | \$ (115,771) | \$ 9,954 |
| Adjustments to reconcile change in net assets to net cash from operating activities: | | |
| Depreciation | 79,751 | 70,131 |
| (Gain) loss on disposal of fixed assets | (550) | 263 |
| Net unrealized (gain) loss on investments | 2,668 | 1,490 |
| Change in pledges receivable | 1,000 | 4,000 |
| Change in other assets | 132 | (389) |
| Change in accounts payable | 7,097 | 1,099 |
| Change in accrued liabilities | 5,635 | 7,345 |
| Change in deferred revenue | 1,918 | (7,083) |
| Net cash from operating activities | (18,120) | 86,810 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Proceeds from sale of property and equipment | 550 | - |
| Purchases of property and equipment | (56,740) | (49,701) |
| Additions to endowment | (2,230) | (2,091) |
| Transfers to restricted cash | 38,088 | (10,629) |
| Purchase of operating investments | (211,308) | (193,516) |
| Proceeds from sale of operating investments | 151,358 | 10,023 |
| Net cash used for investing activities | (80,282) | (245,914) |
| CASH FLOWS FROM FINANCING ACTIVITIES | - | - |
| NET CHANGE IN CASH & CASH EQUIVALENTS | (98,402) | (159,104) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 295,251 | 454,355 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | \$ 196,849 | \$ 295,251 |

NOTE A - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

Therapeutic Riding, Inc. (TRI) was originally incorporated in 1984 as Horse Riding Therapy, Inc., and is a volunteer-based non-profit organization. TRI's mission is to provide a therapeutic environment through horseback riding and other activities for people with disabilities or other challenges. Sources of revenue include contributions, class fees, and special events.

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

TRI has adopted accounting standards which require that TRI distinguish between contributions received for each net asset category in accordance with donor-imposed restrictions. These standards require that resources be classified for reporting purposes into three net asset categories according to externally (donor) imposed restrictions. The three net asset categories are as follows:

Unrestricted net assets: Net assets not subject to donor-imposed stipulations.

Temporarily restricted net assets: Net assets subject to donor-imposed stipulations that may or will be met either by actions of TRI and/or the passage of time. Once the stipulation is met, the assets are released from restriction and the expenditure is recorded in the activities of unrestricted net assets.

Permanently restricted net assets: Net assets subject to donor-imposed stipulations that require the donated assets to be maintained permanently by TRI. Generally, the donors of these assets would permit TRI to use all or part of the income earned on the corpus for general or specific purposes.

Cash and Cash Equivalents

TRI considers all highly liquid debt instruments with maturities of three months or less to be cash equivalents. The carrying value of cash and cash equivalents approximates fair value because of the short maturities of those financial instruments.

Restricted Cash

Restricted cash consists of funds that can be used only for specific purposes as specified by donors. These funds are released from restriction when the donor stipulations are met. As of December 31, 2016 and 2015, the restricted purposes relate to building maintenance, horse acquisition, and need-based financial assistance for riders.

Pledges Receivable

Pledges receivable are presented at their estimated collectable amount net of any present value discount. Management has determined that contributions receivable are substantially collectable and as such, no provision has been made for doubtful accounts.

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value Measurements

The Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 820, Fair Value Measurement, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described below:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that TRI has the ability to access.

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Property and Equipment

Property and equipment are recorded at cost when purchased and at estimated fair market value when donated. Donations of property and equipment are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Depreciation on property and equipment is provided on a straight-line basis over the estimated useful lives of the assets, ranging from 3 to 40 years. TRI has a set capitalization policy where new property and equipment of \$500 or more is capitalized and those under the limit are expensed. Repair costs that materially add to the value of, substantially prolong the useful life of, or adapt the asset to a new or different use are also capitalized.

Impairment of Long-Lived Assets

In the event that facts and circumstances indicate that property and equipment, or other assets, may be impaired, an evaluation of recoverability would be performed. If an evaluation is required, the estimated future undiscounted cash flows associated with the asset are compared to the asset's carrying amount to determine if a write-down to market value would be necessary. No impairment losses were recorded during the years ended December 31, 2016 and 2015.

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition

All contributions are considered available for TRI's general programs unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor are reported as temporarily or permanently restricted support and increase the respective class of net assets. Contributions received with temporary restrictions that are met in the same reporting period are reported as unrestricted support. Investment income that is limited to specific uses by donor restrictions is reported as unrestricted if the restrictions are met in the same reporting period as the income is recognized.

Contributions

Contributions are recognized when the donation is received. Donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Contributed Services

Contributed services are recognized if the services received satisfy the criteria for recognition. The contributions of services are recognized if services received (a) create or enhance non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. Contributed services including veterinary care, as recognized in the financial statements, was \$4,000 for each of the years ended December 31, 2016 and 2015.

A substantial number of other individuals have made contributions of their time to assist TRI in a variety of tasks and services. The value of these services is not recorded in the accompanying financial statements, as these services do not meet the criteria for recognition under ASC 958-205.

Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Direct expenses have been allocated to the applicable program for which the expense was incurred. Indirect expenses have been allocated between program and supporting services based on an analysis of personnel time and space utilized for the related activities.

Income Taxes

TRI is a nonprofit corporation exempt from income taxes as described in Section 501(c)(3) of the Internal Revenue Code and is classified by the Internal Revenue Service as other than a private foundation. Accordingly, no provision for income taxes has been made.

Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

Subsequent Events

Subsequent events have been evaluated through August 21, 2017, the date the financial statements were available to be issued.

NOTE B - PROPERTY AND EQUIPMENT

Property and equipment consists of the following at December 31:

| | 2016 | 2015 |
|-------------------------------|--------------|--------------|
| Land and building | \$ 1,559,390 | \$ 1,544,381 |
| Improvements | 870,300 | 870,300 |
| Equipment | 166,668 | 125,237 |
| Horses and tack | 41,893 | 37,393 |
| | 2,638,251 | 2,577,311 |
| Less accumulated depreciation | (425,320) | (345,869) |
| | \$ 2,212,931 | \$ 2,231,442 |

NOTE C - ENDOWMENT

TRI's Board of Directors has interpreted the Michigan Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. At December 31, 2016 and 2015, there were no such donor stipulations. As a result of this interpretation, TRI retains in perpetuity (a) the original value of initial and subsequent gift amounts donated to the Endowment and (b) any accumulations to the Endowment made in accordance with the direction of applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by TRI in a manner consistent with the standard of prudence prescribed by UPMIFA. TRI considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purpose of TRI and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of TRI
- The investment policies of TRI

As of December 31, 2016 and 2015, TRI had the following endowment net asset composition by type of fund:

| | Temporarily Restricted | Permanently Restricted | Total |
|----------------------------------|---------------------------|---------------------------|-----------|
| <u>December 31, 2016</u> | | | |
| Donor-restricted endowment funds | \$ 13,263 | \$ 57,000 | \$ 70,263 |
| <u>December 31, 2015</u> | | | |
| Donor-restricted endowment funds | \$ 10,950 | \$ 57,000 | \$ 67,950 |

NOTE C – ENDOWMENT (CONTINUED)

Investment and Spending Policies

TRI has adopted investment and spending policies for the Endowment that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that TRI must hold in perpetuity or for a donor-specified period as well as board-designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a very low level of investment risk. TRI expects its endowment funds, over time, to provide an average rate of return of approximately 3 percent annually. Actual returns in any given year may vary from this amount. To satisfy its long-term rate-of-return objectives, TRI relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). TRI, based on current market conditions, may choose to invest in FDIC insured instruments rather than a diverse portfolio of stocks and bonds to achieve its long-term return objectives within prudent risk constraints.

TRI follows the policy for appropriating distributions from the funds which it holds and controls established in the Endowment fund documents. The Peplau endowment is to provide perpetual income to TRI to help maintain the riding center facility. Further, the assets are to be invested in conservative instruments. In agreeing to this policy, TRI considered the long-term expected return on this endowment. This is consistent with the TRI's objective to maintain purchase power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

Changes in Endowment net assets for the years ended December 31, 2016 and 2015 are as follows:

| | Temporarily Restricted | Permanently Restricted | Total |
|--|---------------------------|---------------------------|------------------|
| <u>Year ended December 31, 2016</u> | | | |
| Endowment net assets, beginning of year | \$ 10,950 | \$ 57,000 | \$ 67,950 |
| Investment income | 2,230 | - | 2,230 |
| Net appreciation (depreciation) of investments | 83 | - | 83 |
| Endowment net assets, end of year | <u>\$ 13,263</u> | <u>\$ 57,000</u> | <u>\$ 70,263</u> |
| | | | |
| <u>Year ended December 31, 2015</u> | | | |
| Endowment net assets, beginning of year | \$ 9,920 | \$ 57,000 | \$ 66,920 |
| Investment income | 2,091 | - | 2,091 |
| Net appreciation (depreciation) of investments | (1,061) | - | (1,061) |
| Endowment net assets, end of year | <u>\$ 10,950</u> | <u>\$ 57,000</u> | <u>\$ 67,950</u> |

NOTE D - INVESTMENTS AND FAIR VALUE MEASUREMENTS

The following table presents assets measured at fair value on a recurring basis, at December 31, 2016:

| | <u>Total</u> | <u>Level 1</u> | <u>Level 2</u> |
|-------------------------|-------------------|------------------|-------------------|
| Operating investments | | | |
| Mutual Funds: | | | |
| Fixed income funds | \$ 18,074 | \$ 18,074 | \$ - |
| Exchange traded funds | 3,500 | 3,500 | - |
| Corporate bonds | 130,259 | - | 130,259 |
| Government bonds | 63,883 | - | 63,883 |
| Certificates of deposit | 20,009 | - | 20,009 |
| Money market | 38 | 38 | - |
| | <u>\$ 235,763</u> | <u>\$ 21,612</u> | <u>\$ 214,151</u> |
| Endowment investments | | | |
| Mutual Funds: | | | |
| Fixed income funds | \$ 17,129 | \$ 17,129 | \$ - |
| Exchange traded funds | 2,384 | 2,384 | - |
| Corporate bonds | 24,944 | - | 24,944 |
| Government bonds | 16,984 | - | 16,984 |
| Certificates of deposit | 8,000 | - | 8,000 |
| Money market | 822 | 822 | - |
| | <u>\$ 70,263</u> | <u>\$ 20,335</u> | <u>\$ 49,928</u> |

The following table presents assets measured at fair value on a recurring basis, at December 31, 2015:

| | <u>Total</u> | <u>Level 1</u> | <u>Level 2</u> |
|-------------------------|-------------------|------------------|-------------------|
| Operating investments | | | |
| Mutual Funds: | | | |
| Fixed income funds | \$ 33,073 | \$ 33,073 | \$ - |
| Exchange traded funds | 5,902 | 5,902 | - |
| Corporate bonds | 49,982 | - | 49,982 |
| Government bonds | 59,853 | - | 59,853 |
| Certificates of deposit | 28,954 | - | 28,954 |
| Money market | 5,300 | 5,300 | - |
| | <u>\$ 183,064</u> | <u>\$ 44,275</u> | <u>\$ 138,789</u> |
| Endowment investments | | | |
| Mutual Funds: | | | |
| Fixed income funds | \$ 13,194 | \$ 13,194 | \$ - |
| Exchange traded funds | 3,279 | 3,279 | - |
| Corporate bonds | 27,454 | - | 27,454 |
| Government bonds | 14,934 | - | 14,934 |
| Certificates of deposit | 8,997 | - | 8,997 |
| Money market | 92 | 92 | - |
| | <u>\$ 67,950</u> | <u>\$ 16,565</u> | <u>\$ 51,385</u> |

NOTE D – INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

The following is a description of the valuation methods used for TRI’s assets measured at fair value in the above tables:

Mutual Funds and exchange traded funds: These investments are publicly traded investments, which are valued at the daily closing price of the instrument and are classified within Level 1.

Corporate bonds, government obligations, and certificates of deposit: These investments are valued by the custodians of the securities using pricing models based on credit quality, time to maturity, stated interest rates and market rate assumptions, and are classified within Level 2.

Changes in Fair Value Levels

The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period.

Investment returns are as follows:

| | 2016 | |
|--|--------------|------------------------|
| | Unrestricted | Temporarily Restricted |
| Interest and dividends | \$ 4,452 | \$ 2,314 |
| Appreciation/(depreciation) of investments | (2,751) | 83 |
| Total investment return | \$ 1,701 | \$ 2,397 |

| | 2015 | |
|--|--------------|------------------------|
| | Unrestricted | Temporarily Restricted |
| Interest and dividends | \$ 1,108 | \$ 2,091 |
| Appreciation/(depreciation) of investments | (430) | (1,061) |
| Total investment return | \$ 678 | \$ 1,030 |

NOTE E - CONSERVATION EASEMENT AGREEMENT

In 2008, TRI entered into a perpetual conservation easement agreement with the Washtenaw Land Trust for the purposes of preserving and protecting TRI’s land on which TRI operates. The agreement prohibits certain actions including, but not limited to, land division, certain commercial and industrial activities, construction, cutting vegetation, dumping, and oil, gas, and mineral extraction. TRI retains all right, title, and interest in the property including the right to sell, mortgage, or donate all or a portion of the property. This agreement holds no monetary value to TRI.

NOTE F - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets had the following balances at December 31:

| | 2016 | 2015 |
|------------------------------|-----------|------------|
| Capital campaign | \$ 47,197 | \$ 81,479 |
| Endowment fund | 13,263 | 10,950 |
| Zirinsky scholarship program | 26,189 | 30,694 |
| Fencing/pasture improvements | 9,291 | 9,291 |
| Horse acquisition fund | 3,604 | 2,903 |
| Wish list | - | 3,855 |
| | \$ 99,544 | \$ 139,172 |

NOTE G - NEW ACCOUNTING PRONOUNCEMENTS

The FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, a principles-based standard to recognize revenue from customer contracts. ASU No. 2014-09 will be effective beginning in 2019. TRI is currently evaluating the impact the adoption of ASU No. 2014-09 will have on its financial statements.

The FASB also issued ASU No. 2016-14, *Not-for-Profit Entities (Topic 958)*, which will require changes to the presentation of financial statements for not-for-profit entities. These changes are designed to improve the current net asset classification requirements and the information presented in financial statements and notes about a not-for-profit entity's liquidity, financial performance, and cash flows. ASU No. 2016-14 will be effective for fiscal years beginning after December 15, 2017. Early adoption is allowed. TRI is currently evaluating the impact the adoption of ASU No. 2016-14 will have on its financial statements.

The FASB also issued ASU No. 2016-18, *Statement of Cash Flows – Restricted Cash*, which changes how companies reflect restricted cash in cash flow statements. ASU No. 2016-18 will be effective for public companies for fiscal years beginning after December 15, 2017. It will be effective for other entities for fiscal years beginning after December 15, 2018. Early adoption is allowed. TRI is currently evaluating the impact the adoption of ASU No. 2016-18 will have on its financial statements.